

Evolution Gaming Group AB Q1FY24 Report Overview

Research. April 25, 2024. All rights reserved by Data40 Ltd. Researcher: [Data40.com](https://data40.com)

| | |
|---|----|
| Goals and Objectives of the Research | 2 |
| Disclaimers | 2 |
| Document Markup | 2 |
| Conclusions | 3 |
| General Information | 3 |
| About Company | 4 |
| Conference Call Information | 5 |
| Public Quarterly Reports Calendar FY24-25 | 5 |
| Highlights and Metrics | 6 |
| Q1FY24 Highlights | 6 |
| Acquisitions and Divestitures | 6 |
| Business Outlook | 7 |
| Stock Information | 8 |
| About Shares | 8 |
| TradingView Retrospective Q1FY24 | 8 |
| Financial Statements | 9 |
| Revenue Retrospective | 9 |
| Sales per Business | 10 |
| Sales per Region | 11 |
| Dividend Information | 13 |
| Balance Sheet | 14 |
| Income Statement | 15 |
| Cashflow Statement | 16 |
| News | 17 |
| Analyst's Opinion | 18 |
| Summary | 18 |
| Sources List | 19 |
| META | 20 |

Goals and Objectives of the Research

Research Objective: To perform a comparative analysis of the Q1FY24 quarterly report and those of previous periods.

Research Tasks:

- Gather comprehensive financial and corporate information pertaining to the company for Q1FY24;
- Analyze the collected information;
- Conduct a comparative assessment of the Q1FY24 report with the reports from previous quarters of the current fiscal year and Q1FY23;
- Formulate conclusions based on the analyzed data.

Disclaimers

The information collected in this report reflects data from the company's public reports and is not questioned or verified via other sources. In other words, information from the company's public reports is taken and used as is.

If additional information from other sources is used or if the data used is reflective of the researcher's personal opinion, this will be labeled accordingly.

The provided public company quarterly reports are unaudited.

Document Markup

- FY - Financial Year;
- Q - Quarter;
- EVO - Evolution Gaming Group AB;
- RNG - Random Numbers Generate;
- QoQ - Quarter-over-Quarter;
- This report uses the American number format: a period is used as the decimal separator, while commas separate thousands;
- Year-over-year (YoY) calculations of relative values were not performed in cases where last year's profit changed to a loss in the current year and vice versa within the scope of the current report;
- Evolution Gaming Group AB Annual Report Period is from January 1 to December 31, 2023;
 - The specified financial year coincides with the calendar year.

Conclusions

General Information

| Parameter | Evolution Gaming Group AB |
|---------------------------------------|--|
| Website | evolution.com |
| Country (location) | Sweden |
| Country (issuer) | Sweden |
| Year of foundation | 2006 |
| Founder | Jens Von Bahr |
| Sector | Consumer Cyclical |
| Type | Public |
| Year of IPO | 2015 |
| Stock market | Nasdaq Stockholm |
| Ticker | EVO |
| Previous Annual Report from Data40 | Full Evolution Gaming Group AB Fiscal Year 2023 Overview |
| Previous Quarterly Report from Data40 | Evolution Gaming Group AB Q4FY23 Report Overview |

About Company¹

Evolution Gaming Group AB ("EVO") is a Swedish gaming company engaged in the development, management and licensing of online casino games. The company was founded in 2006 and is headquartered in Stockholm. Evolution delivers content to both licensed B2C casino operators, who provide games to players, and licensed B2B entities, which supply games to licensed B2C operators for their players.

Brands owned by Evolution Gaming Group AB:

- [Netent](#) - Provider of online slots and classic table games with RNG;
- [Red Tiger](#) - Provider of software, online slots and RNG games;
- [Ezugi](#) - Provider in Latin America, South Africa, selected US and European markets;
- [Big Time Gaming](#) - Development of online slots;
- [Nolimit City](#) - Developer of an online casino platform and games;
- [DigiWhell](#) - HD game wheel developer.

Due to its involvement in gambling activities, the company faces regulatory issues. The gambling industry is regulated on both national and regional levels, by the laws of individual countries. Therefore, EVO needs appropriate licenses to operate in different regions, as listed in the [Company's annual report for 2023](#).

¹ [EVO web, Overview](#)

Conference Call Information²

On **April 24, 2024**, the company released its **Q1FY24** results and held a conference call on the same day at **9:00 a.m. CEST** to discuss the results of the company's Q1FY24 financial report. The call was open to attendance by registering at this [link](#).

The company's website provides a [Financial Calendar](#) with information for the year ahead. According to the calendar, the **Q2FY24** will be released on **July 19, 2024**.

Public Quarterly Reports Calendar FY24-25^{3 4}

| Quarter | Period | Date |
|-------------|-----------------------------|--------------------------|
| FY24 | | |
| Q1 | Jan 1, 2024 to Mar 31, 2024 | Apr 24, 2024 |
| Q2 | Apr 1, 2024 to Jun 30, 2024 | Jul 19, 2024 |
| Q3 | Jul 1, 2024 to Sep 30 2024 | Oct 24, 2024 |
| Q4 and FY24 | Oct 1, 2024 to Dec 31, 2024 | Feb 12, 2025 (Projected) |
| FY25 | | |
| Q1 | Jan 1, 2025 to Mar 31, 2025 | Apr 23, 2025 (Projected) |
| Q2 | Apr 1, 2025 to Jun 30, 2025 | Jul 17, 2025 (Projected) |
| Q3 | Jul 1, 2025 to Sep 30 2025 | Oct 22, 2025 (Projected) |
| Q4 and FY25 | Oct 1, 2025 to Dec 31, 2025 | TBA |

Follow the announcements of the release of new reports on the website [Data40.com](#) in the [Calendars by Financial reports section of DATA40.com](#).

² [EVO web, Financial Calendar](#)

³ [EVO Consolidated Q1FY24 Report, p.7](#)

⁴ [MarketScreener, EVO Calendar](#)

Highlights and Metrics

Q1FY24 Highlights^{5 6 7}

- **Operating revenues** increased by 16.73% to 501.451 million EUR compared to Q1FY23 (429.574 million EUR):
 - Live growth +19.78% to 431.338 million EUR compared to Q1FY23 (360.104 million EUR);
 - RNG growth +0.93% to 70.113 million EUR compared to Q1FY23 (69.470 million EUR);
- **EBITDA** increased by 15.20% to 345.786 million EUR compared to Q1FY23 (300.158 million EUR);
- **Profit** for the period amounted to 269.157 million EUR;
- **Earnings per share** amounted to 1.27 EUR;
- Acquisition of Livespins, the initial amount of the cash award is 5 million EUR;
- Initiated construction of a studio in the Czech Republic.⁸

Acquisitions and Divestitures^{9 10}

“The Company has, during the period 1 January – 31 March 2024, acquired a total of 2,521,348 of its own shares within the framework of the repurchase programme. Since 27 November up to and including 31 March, a total of 3,648,247 shares have been acquired. The repurchase program is thereby completed and closed. Evolution’s holding of own shares amounted to 5,354,779 as of 31 March 2024”.

Evolution has signed an agreement to acquire [Livespins Holdings Limited](#), a B2B social streaming game provider, the initial amount of the cash award is 5 million EUR. Completion of the transaction is planned for Q2 2024.

⁵ [EVO Q1FY24 Presentation, p.2-3](#)

⁶ [EVO Consolidated Q1FY24 Report, p.1](#)

⁷ [EVO Consolidated Q1FY24, Report, p.15](#)

⁸ [EVO Consolidated Q1FY24 Report, p.2](#)

⁹ In this chapter, quotes are used from the [EVO Consolidated Q1FY24 Report, p.7](#)

¹⁰ [EVO Consolidated Q1FY24, Report, p.15](#)

Business Outlook^{11 12}

Outlook Evolution Gaming Group AB for 2024:

- “Very exciting 2024 Roadmap;
- Continued expansion;
- Continue to take market-shares and to increase the gap to competitors”.

Improvement directions within the company:

- **Product Innovation:** Developing Live Games and Live Game Shows to meet the needs of operators and end-users;
- **Customer Optimization:** Optimize the Live Casino experience for each operator, considering their conditions and needs. Game data analysis to enhance operator and user loyalty.

¹¹ In this chapter, quotes are used from the [EVO Q1FY24 Presentation, p.11](#)

¹² [EVO web, Company Overview](#)

Stock Information

About Shares

Total Shares Outstanding - 211,043,728 (as of March 31, 2024).¹³

“The Company has, during the period 1 January – 31 March 2024, acquired a total of 2,521,348 of its own shares within the framework of the repurchase program. Since 27 November up to and including 31 March, a total of 3,648,247 shares have been acquired. The repurchase program is thereby completed and closed. Evolution’s holding of its own shares amounted to 5,354,779 as of 31 March 2024”.

TradingView Retrospective Q1FY24¹⁴



| Date | Open Price, SEK/EUR | Highest Price, SEK/EUR | Lowest Price, SEK/EUR | Close Price, SEK/EUR |
|--------------|---------------------|------------------------|-----------------------|----------------------|
| Jan 2, 2024 | 1208.0 108.14 | 1223.5 109.52 | 1203.0 107.71 | 1205.5 107.91 |
| Mar 28, 2024 | 1304.0 112.98 | 1341.5 116.22 | 1303.5 112.93 | 1330.5 115.27 |

Q1FY24 Price MAX: 1386.0 SEK (123.36 EUR) (March 14, 2024).

Q1FY24 Price MIN: 1134.0 SEK (99.45 EUR) (January 17, 2024).

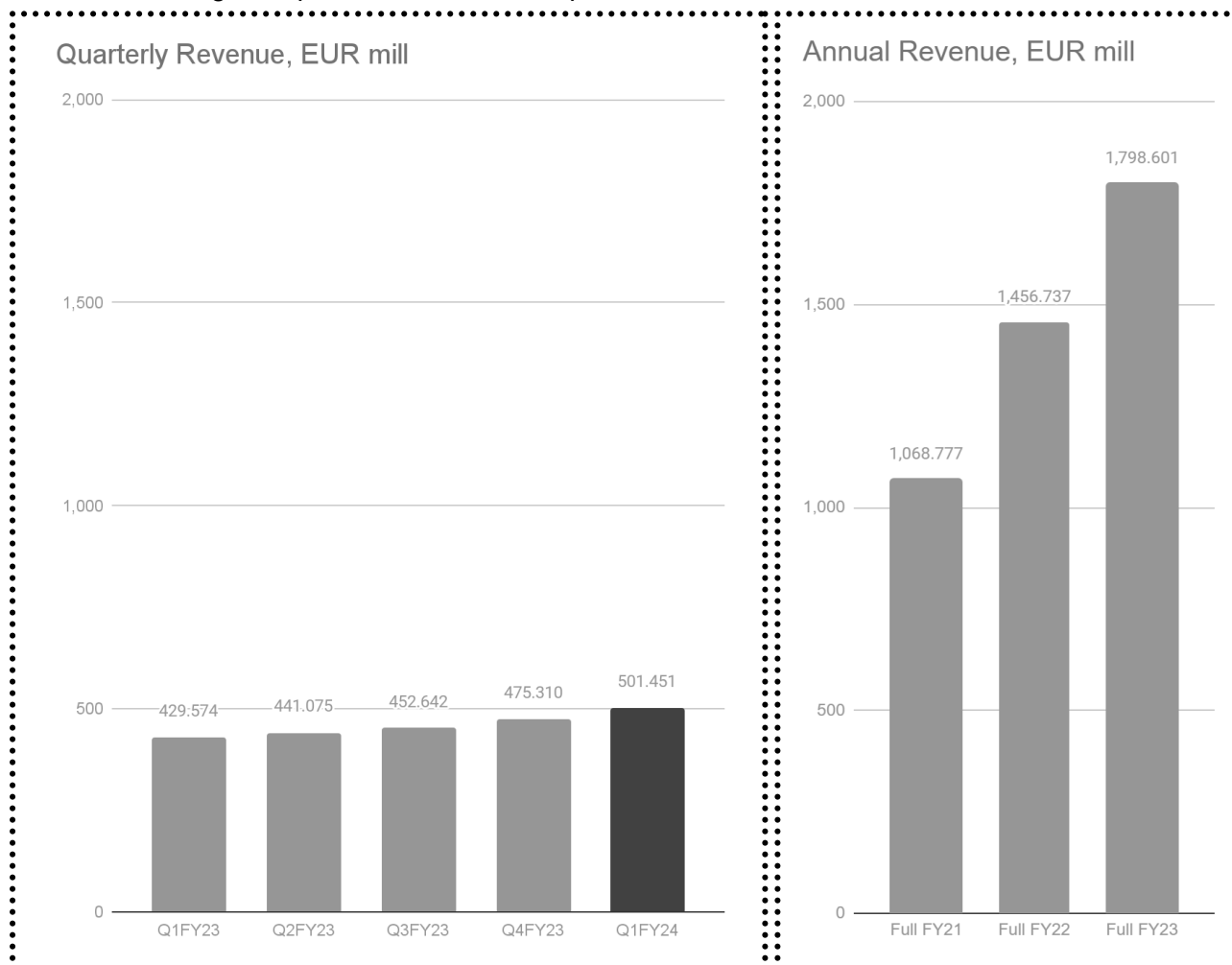
¹³ [EVO Consolidated Q1FY24 Report, p.12](#)

¹⁴ [TradingView, EVO Chart](#)

Financial Statements

Revenue Retrospective

Evolution Gaming Group AB Revenue Retrospective^{15 16 17 18 19}



¹⁵ [EVO Consolidated Q1FY24 Report, p.8](#)

¹⁶ [EVO Consolidated Q4 and FY23 Report, p.9](#)

¹⁷ [EVO Consolidated Q3FY23 Report, p.9](#)

¹⁸ [EVO Consolidated Q2FY23 Report, p.9](#)

¹⁹ [EVO Consolidated Annual Report 2022, p.75](#)

Sales per Business

Net Revenue Structure^{20 21 22 23}

(In million, except Percentages)

| Parameter | Q1FY24, EUR | QoQ, % | Q4FY23, EUR | QoQ, % | Q3FY23, EUR | QoQ, % | Q2FY23, EUR | QoQ, % | Q1FY23, EUR | YoY, % |
|-----------------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|--------------|
| Live | 431.338 | 6.36 | 405.557 | 5.12 | 385.813 | 3.77 | 371.800 | 3.25 | 360.104 | 19.78 |
| RNG | 70.113 | 0.52 | 69.753 | 4.38 | 66.829 | -3.53 | 69.275 | -0.28 | 69.470 | 0.93 |
| Total Consolidated Revenue | 501.451 | 5.50 | 475.310 | 5.01 | 452.642 | 2.62 | 441.075 | 2.68 | 429.574 | 16.73 |

Net Revenue Structure Percentages

| Parameter | Q1FY24, % | Q4FY23, % | Q3FY23, % | Q2FY23, % | Q1FY23, % |
|-----------|-----------|-----------|-----------|-----------|-----------|
| Live | 86.02 | 85.32 | 85.24 | 84.29 | 83.83 |
| RNG | 13.98 | 14.68 | 14.76 | 15.71 | 16.17 |

²⁰ [EVO Consolidated Q1FY24 Report, p.8](#)

²¹ [EVO Consolidated Q4 and FY23 Report, p.9](#)

²² [EVO Consolidated Q3FY23 Report, p.9](#)

²³ [EVO Consolidated Q2FY23 Report, p.9](#)

Sales per Region

Sales by Region²⁴

(In million, except Percentages)

| Parameter | Q1FY24, EUR | QoQ, % | Q4FY23, EUR | QoQ, % | Q3FY23, EUR | QoQ, % | Q2FY23, EUR | QoQ, % | Q1FY23, EUR | YoY, % |
|-----------------------------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|--------------|
| Europe | 191.0 | 2.80 | 185.8 | 6.11 | 175.1 | -0.06 | 175.2 | 0.86 | 173.7 | 9.96 |
| Asia | 197.6 | 8.75 | 181.7 | 5.58 | 172.1 | 4.62 | 164.5 | 6.82 | 154.0 | 28.31 |
| North America | 62.1 | 5.08 | 59.1 | 8.04 | 54.7 | -1.44 | 55.5 | -3.14 | 57.3 | 8.38 |
| Latin America | 33.0 | 2.80 | 32.1 | -6.69 | 34.4 | 9.90 | 31.3 | 4.33 | 30.0 | 10.00 |
| Other | 17.8 | 7.23 | 16.6 | 1.84 | 16.3 | 11.64 | 14.6 | 0.00 | 14.6 | 21.92 |
| Total Consolidated Revenue | 501.5 | 5.51 | 475.3 | 5.02 | 452.6 | 2.61 | 441.1 | 2.68 | 429.6 | 16.74 |

²⁴ [EVO Consolidated Q1FY24 Report, p.6](#)

Sales by Region Percentages

| Parameter | Q1FY24, % | Q4FY23, % | Q3FY23, % | Q2FY23, % | Q1FY23, % |
|---------------|-----------|-----------|-----------|-----------|-----------|
| Europe | 38.09 | 39.09 | 38.69 | 39.72 | 40.43 |
| Asia | 39.40 | 38.23 | 38.02 | 37.29 | 35.85 |
| North America | 12.38 | 12.43 | 12.09 | 12.58 | 13.34 |
| Latin America | 6.58 | 6.75 | 7.60 | 7.10 | 6.98 |
| Other | 3.55 | 3.49 | 3.60 | 3.31 | 3.40 |

Dividend Information^{25 26 27}

(In million, except Per share data and Percentages)

| Parameter | FY23, EUR | YoY, % | FY22, EUR | YoY, % | FY21, EUR |
|-------------------------|-----------|--------|-----------|--------|-----------|
| Per Share | 2.65 EUR | 32.50 | 2.00 EUR | 40.85 | 1.42 EUR |
| Cash dividends declared | 559.300 | 30.89 | 427.314 | 41.14 | 302.751 |

Dividend policy: Evolution Gaming Group dividends are equivalent to 50% of net profit annually.²⁸

The [EVO Consolidated Q1FY24 Report](#) does not contain information about the appointment and payment of dividends for 2024.

“For 2023, The Board of Directors proposes that the Annual General Meeting resolve to transfer 559.3 million EUR to shareholders corresponding to EUR 2.65 per share and 52.2% of net profit. The dividend is calculated by the number of shares as of the record date for dividend, 30 April 2024”.

²⁵ [EVO Consolidated Annual Report 2022, p.58](#)

²⁶ [EVO Consolidated Annual Report 2021, p.55](#)

²⁷ In this chapter, quotes are used from the [EVO Consolidated Q1FY24 Report, p.6-7](#)

²⁸ [EVO web, Dividend](#)

Balance Sheet^{29 30 31 32}

(In million, except Percentages)

| Parameter | at Mar 31, 2024, EUR | QoQ, % | at Dec 31, 2023, EUR | QoQ, % | at Sep 30, 2023, EUR | QoQ, % | at Jun 30, 2023, EUR | QoQ, % | at Mar 31, 2023, EUR | YoY, % |
|-------------------------------|----------------------------|--------------|----------------------------|-------------|----------------------------|-------------|----------------------------|--------------|----------------------------|-------------|
| Assets | | | | | | | | | | |
| Total Current Assets | 1,851.545 | 7.51 | 1,722.264 | 14.76 | 1,500.816 | 31.31 | 1,142.995 | -19.00 | 1,411.029 | 31.22 |
| Total Non-Current Assets | 3,187.878 | -1.95 | 3,251.220 | 2.42 | 3,174.355 | 1.01 | 3,142.696 | -3.16 | 3,245.230 | -1.77 |
| Total Assets | 5,039.423 | 1.33 | 4,973.484 | 6.38 | 4,675.171 | 9.09 | 4,285.691 | -7.96 | 4,656.259 | 8.23 |
| Liabilities | | | | | | | | | | |
| Total Current Liabilities | 702.121 | 25.08 | 561.323 | 9.36 | 513.277 | 31.92 | 389.085 | -21.74 | 497.183 | 41.22 |
| Total Non-Current Liabilities | 404.019 | -0.47 | 405.946 | -1.49 | 412.099 | -14.07 | 479.571 | -0.60 | 482.447 | -16.26 |
| Total Liabilities | 1,106.140 | 14.36 | 967.269 | 4.53 | 925.376 | 6.53 | 868.656 | -11.33 | 979.630 | 12.91 |
| Total Equity | 3,933.283 | -1.82 | 4,006.215 | 6.84 | 3,749.795 | 9.74 | 3,417.035 | -7.06 | 3,676.629 | 6.98 |

²⁹ [EVO Consolidated Q1FY24 Report, p.9](#)

³⁰ [EVO Consolidated Q4 and FY23 Report, p.10](#)

³¹ [EVO Consolidated Q3FY23 Report, p.10](#)

³² [EVO Consolidated Q2FY23 Report, p.10](#)

Income Statement^{33 34 35 36}

(In million, except EPS data and Percentages)

| Parameter | Q1FY24, EUR | QoQ, % | Q4FY23, EUR | QoQ, % | Q3FY23, EUR | QoQ, % | Q2FY23, EUR | QoQ, % | Q1FY23, EUR | YoY, % |
|--------------------------|----------------|--------|----------------|--------|----------------|--------|----------------|--------|----------------|--------|
| Total Operating Revenues | 501.451 | 5.50 | 475.310 | 5.01 | 452.642 | 2.62 | 441.075 | 2.68 | 429.574 | 16.73 |
| Total Operating Expenses | (189.840) | 9.92 | (172.712) | 4.35 | (165.505) | 3.73 | (159.560) | 0.93 | (158.094) | 20.08 |
| Operating profit | 311.611 | 2.98 | 302.598 | 5.38 | 287.137 | 2.00 | 281.515 | 3.70 | 271.480 | 14.78 |
| Net Income | 269.157 | -4.84 | 282.859 | 3.70 | 272.760 | 3.28 | 264.089 | 5.15 | 251.150 | 7.17 |
| EPS Basic | 1.27 | -3.79 | 1.32 | 3.13 | 1.28 | 3.23 | 1.24 | 5.08 | 1.18 | 7.63 |
| EPS Diluted | 1.25 | -4.58 | 1.31 | 3.97 | 1.26 | 3.28 | 1.22 | 7.02 | 1.14 | 9.65 |

³³ [EVO Consolidated Q1FY24, p.8](#)

³⁴ [EVO Consolidated Q4 and FY23 Report, p.9](#)

³⁵ [EVO Consolidated Q3FY23 Report, p.9](#)

³⁶ [EVO Consolidated Q2FY23 Report, p.9](#)

Cashflow Statement^{†37 38 39 40}

(In million, except Percentages)

| Parameter | Q1FY24, EUR | QoQ, % | Q4FY23, EUR | QoQ, % | Q3FY23, EUR | QoQ, % | Q2FY23, EUR | QoQ, % | Q1FY23, EUR | YoY, % |
|--------------------------------------|----------------|--------|----------------|----------|----------------|--------|----------------|----------|----------------|--------|
| Cash flows from operating activities | 301.814 | -4.01 | 314.415 | -8.30 | 342.876 | 46.65 | 233.807 | -15.70 | 277.349 | 8.82 |
| Cash flows from investing activities | (42.741) | 46.41 | (29.193) | -56.23 | (66.694) | 206.55 | (21.756) | 0.19 | (21.715) | 96.83 |
| Cash flows from financing activities | (270.762) | 141.40 | (112.165) | 2,009.55 | (5.317) | -98.76 | (429.134) | 1,438.94 | (27.885) | 871.00 |

³⁷ [EVO Consolidated Q1FY24, p.11](#)

³⁸ [EVO Consolidated Q4 and FY23 Report, p.12](#)

³⁹ [EVO Consolidated Q3FY23 Report, p.12](#)

⁴⁰ [EVO Consolidated Q2FY23 Report, p.12](#)

News⁴¹

February 2, 2024 - [Evolution partners with Kiron Interactive in Africa.](#)

February 5, 2024 - [Evolution to showcase new lightning storm live game show at ice as part of its 120 plus games roadmap for 2024.](#)

February 6, 2024 - [Evolution acquires Livespins.](#)

February 19, 2024 - [Evolution and Betway introduce first dedicated game show for players in South Africa.](#)

February 21, 2024 - [Evolution and Caesars digital sign strategic agreement to expand partnership throughout North America.](#)

March 28, 2024 - [Evolution enters Delaware through rush street interactive.](#)

⁴¹ [EVO web, News](#)

Analyst's Opinion

Summary

Evolution Gaming Group AB is a Swedish gaming company specializing in the development, management, and licensing of online casino games. Founded in 2006, the company is headquartered in Stockholm.

Evolution has signed an agreement to acquire [Livespins Holdings Limited](#), a B2B social streaming game provider, the initial amount of the cash award is 5 million EUR. Completion of the transaction is planned for Q2FY24.

Evolution shares are traded on Nasdaq Stockholm under the ticker symbol EVO. As of March 31, 2024, the total shares outstanding amount to 211,043,728. During Q1FY24, the company's shares traded within a range of 1134.0 SEK (99.45 EUR) to 1386.0 SEK (123.36 EUR). The opening price on January 2, 2024, was 1208.0 SEK (108.14 EUR), and the closing price on March 28, 2024, stood at 1330.5 SEK (115.27 EUR).

Evolution Gaming Group pays dividends equivalent to 50% of net profit annually. In 2023, The Board of Directors proposes that the Annual General Meeting resolves to transfer 559.3 million EUR to shareholders corresponding to 2.65 EUR per share and 52.2% of net profit. The dividend is calculated by the number of shares as of the record date for the dividend, 30 April 2024.

Evolution's revenue model includes commission fees and fixed fees for dedicated tables, paid monthly by operators. Total revenue in Q1FY24 amounted to 501.451 million EUR, which is 5.50% higher than the Total revenue in Q4FY23, which was 475.310 million EUR, and 16.73% higher than the Total revenue in Q1FY23, which was 429.574 million EUR. Revenue structure in Q1FY24: 86.02% of the Total revenue was generated from the Live Game Product: Live Casino and Live Game Shows, amounting to 431.338 million EUR. This represents a 19.78% increase compared to 360.104 million EUR in Q1FY23. RNG slots in Q1FY24 yielded 70.113 million EUR corresponding to 13.98% of the total revenue and reflecting an increase of 0.93% from Q1FY23 69.470 million EUR.

Sales per Region in Q1FY24: Europe - 38.09% in 191.0 million EUR, Asia - 39.40% in 197.6 million EUR, North America - 12.38% in 62.1 million EUR, Latin America - 6.58% in 33.0 million EUR, and Other - 3.55% in 17.8 million EUR.

Total Equity as of March 31, 2024, amounted to 3,933.283 million EUR, which is 1.82% lower than the Total Equity as of December 31, 2023, which was 4,006.215 million EUR, and 6.98% higher than the Total Equity as of March 31, 2023, which was 3,676.629 million EUR.

Total Liabilities as of March 31, 2024, were 1,106.140 million EUR, which is 12.91% higher than the 979.630 million EUR as of March 31, 2023, and 14.36% higher than the 967.269 million EUR as of December 31, 2023.

Follow the announcements of the release of new reports on the website [Data40.com](#) in the [Calendars by section DATA40.com](#).

Sources List

- [Evolution web](#)
- [Foretagsinfo.Bolagsverket.Se](#)
- [Evolution Gaming Consolidated Q1FY24 Report](#)
- [Evolution Gaming Consolidated Q4 and FY23 Report](#)
- [Evolution Gaming Consolidated Q3FY23 Report](#)
- [Evolution Gaming Consolidated Q2FY23 Report](#)
- [Evolution Gaming Annual Report 2023](#)
- [Evolution Gaming Annual Report 2022](#)
- [Evolution Gaming Annual Report 2021](#)
- [Evolution Gaming Q1FY24 Presentation](#)
- [MarketScreener](#)
- [TradingView](#)
- [Nasdaq Nordic](#)
- [Data40](#)

META



Data40 - professional research agency. We do all kinds of researches in gaming, gamedev, gambling, venture and blockchain. 15+ years of experience in the field. Loyal price development, quick and informative results.

DCS/iG-D40/EVO5-Q1-02-2024

[Website: Data40.com](https://data40.com)

E-mail: danila@data40.com

Phone: +44 7466371493

Address: 010000, Republic of Kazakhstan, Astana city, Yesil district, Dostyk street 20, office 1501

[More researches at https://data40.com/buy-data/](https://data40.com/buy-data/)

All rights reserved 2024